

## Quotation for catamaran BALI 4.4 - Tarif A-2026



DATE :  
 Owner :  
 Name of the boat :  
 Home port :  
 Serial Number :  
 Date of delivery :  
 Technical language (FR / EN) :

BALI 4.4 equipped with 2x40 hp Nanni engines		BALI 4.4	
		Tarif H.T.	Montant H.T.
1	3 cabin version (1 portside + 2 starboard) - 3 heads	570.000 €	570.000 €
	4 cabin version (2 portside + 2 starboard) - 4 heads	568.000 €	

Excellence Pack specifications		Pack Excellence	
	Freshwater purifying filter		x
	Combined 80 amp battery charger/inverter 12V (or 24V)/230V - 2000VA		x
	2 extra service batteries of 12V - 130 amp		x
	Battery controller		x
	Indirect lighting in cabins		x
	Forward cockpit and transom courtesy lighting		x
	Domestic fridge freezer (615L) with chilled water, ice maker and dedicated inverter 230V		x
	Bar integrated in saloon table with reversible tray		x
	Mainsail electrical winch		x
	Lifting system for dinghy		x
	Electric windlass 1500W		x
	Saloon manual tilting bay/door mechanically assisted by pneumatic struts		x
	Hot and cold cockpit shower		x
	Comfortable swim ladder with handles and wide teak steps		x
	Extra fuel tank of 400L for a total capacity of 800L		x
	Extra Fresh water tank of 400L for a total capacity of 860L		x
	Gaz oven		x
	Pot holders on hob		x
	Engine room & locker hatches on gas struts		x
	Helmstation seat cushions (seat and backrest)		x
	Forward cockpit cushions (seats and backrests)		x
	Seats for aft bench (seats and backrests)		x
	2 layers of antifouling with Epoxy base coat		x
	Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 12" at steering station		x
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		x
1	<b>Total Excellence Pack</b>	<b>64.000 €</b>	<b>64.000 €</b>

### OPTIONS

Elegance Pack specifications			
	<b>Hulls:</b> padded headboard, indirect headboard lighting, polished chrome-plated reading lights, magazine pockets in master suite, comfort accessories in the bathroom		
	<b>Saloon:</b> chart table reading light, folding seat for chart table, ambient lighting, saloon table with bar and solid wood surrounds, saloon upholstery bands with armrests, electric rear bay lift system assisted by hydraulic cylinders, flagpole and bracket		
	<b>Total ELEGANCE Pack</b>	<b>12.980 €</b>	

Rigging - Sails			
	Reinforced Dacron fully-battened Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jacks + sheets	<b>4.160 €</b>	
	Square top reinforced Dacron fully-battened Mainsail with specific fitting & Solent with UV protection + Lazy-Bag & Lazy-Jacks + sheets	<b>5.970 €</b>	

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Triradial Code 0 (74m²) with anti-twist cable		6.700 €	
Asymmetric spinnaker + sock		6.120 €	
Aluminum V boom with LED lighting		12.820 €	
Code 0 rigging : bow sprit, furler, halyard, bobstays, blocks & deck fittings		7.670 €	
Spinnaker rigging : bowsprit, furler, halyard, deck fittings & blocks (not necessary if code 0 gear ordered)		5.040 €	
1 manual winch for head sails		3.290 €	
1 Electric winch for head sails		6.910 €	
Electric winch for solent		3.300 €	
Mast in 2 parts		1.680 €	

* Mechanics - Safety Equipment			
2 x NANNI 65 hp instead of NANNI 40hp		8.100 €	
Kit of two additional alternators 12V 120A		5.090 €	
ZF electric controls instead of cable motor controls		11.600 €	
Pair of 3-blade folding propellers		3.510 €	
Generator <b>7 KW 50hz</b> with soundshield and remote control <b>230V</b>		25.260 €	
Generator <b>10 KW 50hz</b> with soundshield and remote control <b>230V</b>		29.820 €	
Generator <b>9 KW 60hz</b> with soundshield and remote control <b>120V</b>		26.420 €	
Generator <b>12 KW 60hz</b> with soundshield and remote control <b>120V</b>		32.160 €	
Kit solar panels: 4 x 100W panels (400W)		5.590 €	
Primary 120V electrical system instead of 230V (with water heater, bat.charger, outlets, inverter) and pre-installation of electrical connections (microwave, TV, washing machine and dishwasher)		4.570 €	
Remote control with chain counter at helm station		1.220 €	
Safety equipment for <b>8</b> with 1 liferaft without EPIRB (lifejacket with harness, 1.85m lanyard with 2 snap-shackles, 8-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)		6.300 €	
Safety equipment for <b>10</b> with 1 liferaft without EPIRB (lifejacket with harness, 1.85m lanyard with 2 snap-shackles, 10-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)		7.090 €	
Safety equipment for <b>12</b> with 1 liferaft without EPIRB (lifejacket with harness, 1.85m lanyard with 2 snap-shackles, 12-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)		7.300 €	
Extra for 2 layers of <b>tropical antifouling</b> with Epoxy base coat instead of standard		3.400 €	

* Comfort			
Reverse cycle aircond in hulls ( <b>3 cabins version</b> ) <b>230V/50Hz</b>		29.840 €	
Reverse cycle aircond in hulls ( <b>4 cabins version</b> ) <b>230V/50Hz</b>		33.350 €	
Reverse cycle aircond in saloon <b>230V/50Hz</b> (needs option Aircond in hulls)		14.760 €	
Reverse cycle aircond in hulls ( <b>3 cabins version</b> ) <b>120V/60Hz</b>		32.200 €	
Reverse cycle aircond in hulls ( <b>4 cabins version</b> ) <b>120V/60Hz</b>		36.120 €	
Reverse cycle aircond in saloon <b>120V/60Hz</b> (needs option Aircond in hulls)		18.080 €	
Tilting forward windows with locking system in open position		2.440 €	
Central heating system in hulls and saloon (incompatible with Aircond option)		14.390 €	

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Low consumption <b>12V 105L/H</b> watermaker (solar panels and/or alternators recommended)		15.980 €	
Watermaker <b>230V 240L/H</b> (Generator required)		21.120 €	
Watermaker <b>120V 240L/H</b> (Generator required)		22.950 €	
Large model freshwater electric toilet (specify number and location)		1.210 €	
Sea water pump at galley & anchor		1.650 €	
1 fan per cabin, saloon and forepeak ( <b>specify according to choosen version - 2 max. in the saloon</b> )		210 €	
Electric tilting door lift (included in ELEGANCE pack)		4.790 €	
Dishwasher for 9 place settings <b>230V</b>		2.700 €	
Microwave oven <b>230V</b>		770 €	
4-burner cooking hob in glass and large capacity oven instead of standard size		1.570 €	
8kg/5kg washer-dryer machine integrated in the bathroom furniture <b>230V (3-cabin version)</b>		2.670 €	

* Interior setup			
<b>Portside</b> forepeak layout (shower and head)		5.740 €	
Access from forward cabin to <b>portside</b> forepeak ( <b>4 cabins version</b> and incompatible with shower in the forepeak)		1.280 €	
<b>Portside</b> forepeak layout (mattress and blackout curtain)		3.390 €	
<b>Starboard</b> forepeak layout (mattress and blackout curtain)		3.390 €	
Access from forward cabin to <b>starboard</b> forepeak		1.280 €	
Opening porthole between steering station and saloon		770 €	
Plexiglass blackout pleated blinds, hull portholes ( <b>3 cabins version</b> )		6.440 €	
Plexiglass blackout pleated blinds, hull portholes ( <b>4 cabins version</b> )		6.440 €	
Mosquito screens for portholes ( <b>3 cabins version</b> )		2.090 €	
Mosquito screens for portholes ( <b>4 cabins version</b> )		2.090 €	
Safe		1.240 €	
Elastomere sprung bed base ( <b>3 cabins version</b> )		1.450 €	
Elastomere sprung bed base ( <b>4 cabins version</b> )		1.920 €	
Club chairs instead of lounge (two armchairs and a mini-bar)		3.170 €	
Saloon table convertible in coffee table (two telescopic feet)		9.990 €	
Fixed saloon seat with storage and cushions		3.770 €	
Ottoman seat with storage and cushions (per unit)		960 €	
Folding seat to be used for saloon/cockpit (specify nbr)		320 €	

* Upholstery color			
Indoor and outdoor upholstery color Heritage Moss		Standard	
Indoor and outdoor upholstery color Papyrus		780 €	
Indoor and outdoor upholstery color Natté Carbon Sky		780 €	
Indoor and outdoor upholstery color Cliff Denim		780 €	

* Exterior setup			
Rigid helm station bimini		8.040 €	

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Canvas helm station bimini		4.700 €	
Forward cockpit fixed table		3.750 €	
Flybridge upholstery (cushions : seats and backrests)		4.000 €	
Flybridge table with telescopic leg		1.640 €	
Transparent (crystal PVC) and canvas kit for enclosing the flybridge (rigid helm station bimini option obligatory)		3.470 €	
Transparent (crystal PVC) and canvas kit for enclosing the flybridge (canvas helm station bimini option obligatory)		3.020 €	
Sun awning for forward cockpit		2.760 €	
Aft cockpit sun awning		2.280 €	
External coachroof curtains for sun protection of the saloon (Black Batyline fabric)		2.680 €	
Set of protective covers for steering console		830 €	
Set of folding sun loungers foredeck		3.970 €	
Flybridge sunbathing cushions (with backrests)		3.520 €	
4 big comfortable pillows		1.710 €	
Synthetic lattice on aft platform, aft cockpit and transom		13.520 €	
Synthetic lattice on forward cockpit		4.870 €	
Synthetic lattice on flybridge and access steps to flybridge		5.520 €	
Protective rubrail for sugarscoops and aft platform		820 €	
Stern spring cleats		1.215 €	
Polywood outbord engine bracket on aft beam		610 €	
Foldable composite gangway 2.60m with stanchions, bag & female deck fitting		3.330 €	
LED underwater lighting blue under each transom (4 spots)		5.220 €	
Plancha grill with gaz installation		2.210 €	
Electrical davit		4.700 €	
Set up when dinghy provided by the owner (max load equipped 150kg)		1.110 €	

### # Electronics - Hifi

Hifi Radio-Fusion 6 HP bluetooth (saloon, flybridge and front cockpit)	2.430 €	
Wi-Fi Antenna	1.880 €	
VHF backup antenna on masthead	360 €	
Radar Raymarine with bracket	4.980 €	
TV pre-installation and TV antenna (FR) and TV lift if TV option not taken	3.200 €	
TV Led screen in saloon with electrical lift and TV antenna	5.630 €	
Raymarine remote control for autopilot	1.240 €	

### # Commissioning - Handing over

<b>Total Price of the Boat with packs &amp; options</b>		<b>634.000 €</b>
Trucking, commissioning in Marans (France), with anchor set 25kg and 70ml Ø10 chain, 6 fenders and 4 mooring lines, anchor bridle, one-day handover and 7 days dockspace, net price, toolkit, conveying preparation kit, MMSI configuration	15.690 €	
Fees for dealing with owners belongings (reception and handling)	1.770 €	

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Wrapping + fender socks		On demand	
Custom export formalities fees		340 €	
Custom cargo export formalities fees		430 €	
Apostille fees		340 €	
ATR fees		340 €	
T2L fees		340 €	
Eco-contribution tax for French-registered boats (price excl. VAT) according to the APER scale, subject to annual review		2.732 €	
Net price Ex VAT			634.000 €
Any franchised vessel will be invoiced for the amount of the French eco-contribution defined according to the current scale defined by the APER			